

December
Edition

Industry News

Vendor News

Contracts

Buyer's Guide

Calendar

Media

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Comments
to the Editor



MobileGOV Announcement:

Growing trends in the Mobile Government community have identified a need for the NetworkGOV Annual Strategic Intelligence Council Meeting to shift in a direction more heavily focused on Mobile and Wireless. Industry and Government have started to integrate new mobile technology into their networks causing traditional networks to be replaced by mobile networks. The growing trend has helped advance technology by making it more cost effective and easier to access remotely. Changes in technology and the use of such, have led to new solutions for the government as well as new issues and initiatives that need to be resolved before mobile technology being used in the government can be advanced. It is for this reason that NetworkGOV is being re-introduced as the NEW **MobileGOV!**

"With the current trend of mobile networks replacing traditional networks we need industry leaders to teach the government what new solutions are being developed and how they will impact their technology strategies and infrastructure," Kelly Yocum, CEO ConVurged, "ConVurged feels that **MobileGOV**, the NEW NetworkGOV Strategic Intelligence Council Meeting, will provide a much needed platform for mobile and wireless focused information sharing, cutting-edge technology pilots with live demonstrations, and key executives from both government and industry to /converge/ on addressing these critical issues."

MobileGOV is going to cover the following areas:

- M2M
- Wireless Security
- SCADA
- Remote Wireless Monitoring
- RFID
- WiFi/WiMAX
- MNVO
- 3-G
- Mobile Positions & Location (GPS)
- Location Based Service
- Messaging (SMS/MMS)
- Public Safety & HLS
- Mobile Device Management
- Indoor Wireless Solutions
- 802.11/12
- Wireless Lans
- Encryption

The additional areas surrounding government networks will still continue to be included in the program and tied in with the mobile and wireless shift.

In addition to many other areas of topics being covered, we are currently conducting a call for papers from industry experts which would be considered in building the program.

To find out more about **MobileGOV** and how you can get involved visit www.MobileGOV.org or contact Melisad@ConVurged.org

Click [Here](#) for advertising rates



Industry News

- [Survey: Agencies Lack Well-Trained IT Project Leaders, Managers](#)
- [Online Guide to IT Decision-Makers Debuts](#)
- [DHS Proposes 'Global' Sharing on Terrorist Info](#)
- [USDA to Buy Encryption Products for Mobile Devices](#)
- [Navy Drops Ban on Commercial WLANs](#)
- [Wireless Mesh Solution Sought for Mine Safety](#)
- [New York City Subway Testing Contactless Payment System](#)
- [IP Phone Growth in 2008, Says In-Stat](#)
- [Embedded Speech Technology from Nuance Communications Powers New Mobile Phones from Pantech](#)
- [New Tool Makes It Easy to Eliminate Wireless Interference at Client Sites](#)
- [HUD Seeks Modernized Financial-Management System](#)
- [DOD Needs its Networks to be Unconventional to Fight Terrorism](#)
- [Working Group to Offer IPv6 Recommendations](#)
- [Next Phase of White House Communications System to Begin](#)
- [Few Security Companies are Fully in Control of their Overall Business Strategy](#)

Survey: Agencies Lack Well-Trained IT Project Leaders, Managers

Although the government can prevent information technology projects from going awry by starting with a firm baseline marker for guidance, government IT executives say they lack the resources necessary to build realistic baselines, according to a new survey.

[Click Here](#) for more information

Online Guide to IT Decision-Makers Debuts

In the federal technology world, it's no longer what you know that counts. Today, who



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you know is paramount. With information technology rapidly becoming a utility, not unlike electricity or water, and technology itself being increasingly commoditized, the real juice comes from people - innovators, smart buyers, networks of users, canny investors, visionaries and far-sighted vendors.

[Click Here](#) for more information

DHS proposes 'global' sharing on terrorist info

Yesterday, a Homeland Security Department senior official presented the outline of an ambitious plan for internationally sharing biometric identification information regarding individuals who pose terrorist threats.

[Click Here](#) for more information

USDA to Buy Encryption Products for Mobile Devices

The Agriculture Department is seeking sources and quotes for automated encryption applications to protect sensitive data stored on its mobile devices such as laptop computers, USB storage devices and personal data assistants. The department expects to have a blanket purchase agreement, from which it will purchase encryption products, in place by Jan. 1, USDA said in its posting on FedBizOpps.gov. The department anticipates purchasing 150,000 licenses.

[Click Here](#) for more information

Navy Drops Ban on Commercial WLANs

The Navy dropped its more than two-year-old ban on the use of commercial wireless local-area network technology both afloat and ashore in a message that went to all commands in September but was not publicly distributed.

[Click Here](#) for more information

Wireless Mesh Solution Sought for Mine Safety

Federal officials believe wireless mesh networking technology could provide a much-needed safety line for miners working in underground coal mines. The Health and Human Services Department proposes using mesh technology to provide two-way communications between miners underground and people on the surface.

[Click Here](#) for more information

New York City Subway Testing Contactless Payment System

VeriFone Holdings Inc. today announced that it is providing the integrated payment solutions being used in the contactless subway trial under way in New York City.

[Click Here](#) for more information

IP Phone Growth in 2008, Says In-Stat

The mass migration to IP-based services is finally happening in both the business and consumer markets. Even though the adoption of IP phones is currently lagging, reports In-Stat (<http://www.in-stat.com>), the growth of IP phones will accelerate significantly beginning in 2008, the high-tech market research firm says.

[Click Here](#) for more information

Embedded Speech Technology from Nuance Communications Powers New Mobile Phones from Pantech

Nuance Communications, Inc., a leading supplier of speech and imaging solutions, today announced that the Pantech Group, the second largest mobile phone company in South Korea, has selected speech solutions from Nuance Communications to power its PG-6200, PG-8000 and PG-3700 handsets in multiple languages, including Russian, English and Mandarin Chinese. The products are already available in the Russian and Taiwanese markets.

[Click Here](#) for more information

New Tool Makes It Easy to Eliminate Wireless Interference at Client Sites

Cumulus, a wireless consulting firm that has designed, developed and maintained wireless networks for hundreds of customers, has used stand-alone RF spectrum analyzers for several years, but it's been a while since the company's had any use for those unwieldy, expensive devices. And though Kerry Kulp, wireless systems consultant for Cumulus, said he doesn't know where those old spectrum analyzers are, his clients' networks are more interference-free than he can ever recall. That's because wireless network engineers at Cumulus Consulting Group in Bethlehem, Pa., now use Spectrum Expert, a cost-effective and highly portable RF analytics solution from Cognio.

[Click Here](#) for more information

HUD Seeks Modernized Financial-Management System



VONTU

5 Keys to
Protecting Your Confidential Information

What Every Government Executive Should Know



The Housing and Urban Development Department seeks proposals to modernize its accounting and financial-management functions by moving its core legacy systems to the PeopleSoft suite of financial-management applications to create an integrated system.

[Click Here](#) for more information

DOD Needs Its Networks to be Unconventional to Fight Terrorism

“You need a network to defeat a network.” That concept is key to winning against al-Qaida in Afghanistan and Iraq, according to Lt. Gen. Douglas Lute, director of operations, J-3 of the Joint Staff. Lute contended that al-Qaida is a networked organization but that “our organization is still the same as before the war and it is insufficient to defeat the enemy.” The terror network, Lute said, consists of tangible assets, such as training camps, weapons and personnel, as well as intangible aspects.

[Click Here](#) for more information

Working Group to Offer IPv6 Recommendations

The CIO Council's IPv6 Working Group plans to submit to the Office of Management and Budget its recommendations on standards for the mandated IPv6 transition that is 19 months away, said Peter Tseronis, co-chair of the working group on Monday. The group plans to have its recommendations in OMB's hands before the end of the year.

[Click Here](#) for more information

Next Phase of White House Communications System to Begin

“You need a network to defeat a network.” That concept is key to winning against al-Qaida in Afghanistan and Iraq, according to Lt. Gen. Douglas Lute, director of operations, J-3 of the Joint Staff. Lute contended that al-Qaida is a networked organization but that “our organization is still the same as before the war and it is insufficient to defeat the enemy.” The terror network, Lute said, consists of tangible assets, such as training camps, weapons and personnel, as well as intangible aspects.

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Few Security Companies are Fully in Control of their Overall Business Strategy

A new study of the UK's leading security companies has shown that few are fully in control of their overall business strategy. The survey by business analysts Plimsoll indicates a remarkable inconsistency in the companies' commercial and financial behaviour. Very few of the security firms planning to come out on top in 2007 in terms of profit and sales will actually achieve their goals.

[Click Here](#) for more information

[Back To Top](#)

Vendor News

- [MySQLAB & NitroSecurity to Jointly Develop Database Storage Engine](#)
- [Kenexa Announces Agreement to Acquire BrassRing](#)
- [IBM to Acquire Vallent](#)
- [F5 Partners with Secure Computing to Launch First Reputation-Based Message Security Module for Big-IP](#)
- [QUALCOMM and U.S. Cellular Offer Enhanced Shopping Experience on Easyedge Service with Launch of uiOne mShop](#)
- [Leading Companies Rank Compliance as Their Top Challenge](#)
- [Alvarion Announces Sale of Cellular Mobile Unit](#)



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Aspect Security, the leading provider of application security services, has been awarded a multi-year, multi-million dollar contract by one of the largest government systems integrators to: develop and execute application security training programs for all their in-house technical managers and SW developers. Aspect is also providing appsec code review services with knowledge transfer, threat modeling SME and other services to better integrate appsec throughout the development lifecycle for this government industry leader.



White Papers

[Hardware TDES 192-bit Encrypted 1" 8GB USB Drive](#)

[Announcing X-Wall MX -SATA to SATA Real-Time Full Disk Encryption Cryptographic ASIC Protecting Sensitive "Data-at-Rest" with AES 256-bit Strength](#)

[DiskCrypt has owned "Best in Security Product" award of 2006 Computex](#)

NitroSecurity, SecureGOV 2006 attendee, along with MySQL AB announced announced they have signed a strategic agreement to jointly develop and market a database engine for MySQL® based on NitroSecurity's NitroEDB™ extreme performance relational database technology.

[Click Here](#) for more information

BrassRing, HrGOV 2006 attendee, announced an agreement with Kenexa, a leading provider of software, services and proprietary content that enable organizations to more effectively recruit and retain employees. Under the terms of the agreement,

Secure GOV 2006
December 3-5, 2006

The Founders Inn Resort
Virginia Beach, VA
www.SecureGOV.info

Featured Speaker



Robert Lentz
Department of Defense

Areas Covered

- Identity Management
 - HSPD-12
 - FIPS 201
 - FIV
- Inter-Agency Interoperability
- Wireless Networks -
- Secure Telecommuting
- RFID
- Encryption
- Biometrics
- Cyber
- Authentication
- Secure Infrastructure
- FISMA

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Mobile GOV 2007

March, 2007

The Founders Inn Resort
Virginia Beach, VA
www.MobileGOV.org

Primary Focus Areas

- Wireless Security
- SCADA
- Remote Wireless Monitoring
- RFID
- MVNO
- M2M
- WiFi & WiMAX
- Location Based Service
- Messaging
- Public Safety & HLS
- Mobile Device Mgmt.
- Indoor Wireless Solutions
- GPS
- 802.11
- Wireless LANs
- Encryption

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Kenexa has agreed to pay an aggregate purchase price of approximately \$115 million for all of BrassRing's assets, including \$10 million in net cash.

[Click Here](#) for more information

IBM, SecureGOV 2005 attendee, announced it has agreed to acquire Vallent Corporation, a privately held company based in Bellevue, Washington with more than 400 employees. Financial details were not disclosed. The acquisition is subject to regulatory approvals and is anticipated to close in the first quarter of the 2007 calendar year.

[Click Here](#) for more information

Secure Computing, SecureGOV 2006 attendee, along with F5 Networks, Inc., announced the industry's first reputation-based network edge security module. The new BIG-IP Message Security Module (MSM), leveraging reputation data from Secure Computing's TrustedSourceT multi-identity reputation engine, extends protection for enterprise message applications to the edge of the corporate network and provides businesses with a more powerful and efficient tool for dealing with the growing volume of unwanted email.

[Click Here](#) for more information

Qual Comm, NetworkGOV 2004 attendee, announced the launch of its mShop 1.1 shopping client on U.S. Cellular's easyedgeSM wireless data service. mShop, a key feature of QUALCOMM's uiOne offering, brings improved discovery, shopping and promotion capabilities to easyedge, allowing U.S. Cellular to better market and deliver wireless data applications and services while improving the overall shopping experience for its subscribers. U.S. Cellular launched its BREW-enabled easyedge service in 2003 and announced its agreement with QUALCOMM for customized user interface support based on the uiOne offering in May 2006.

[Click Here](#) for more

Workbrain Inc., HrGOV 2004 attendee, announced the results of a survey it conducted during Velocity 2006, its annual client and partner conference. The Velocity 2006 conference is regarded as a leading forum to discuss the unique issues facing organizations with large or complex workforces. Fortune 1000 companies in a variety of industries, collectively employing over eight million employees, attended the conference and completed a workforce survey, providing valuable insight into their current and future business challenges.

[Click Here](#) for more information

Alvarion, NetworkGOV 2004 attendee, announced that it has completed the sale of its Cellular Mobile business unit ("CMU") to LGC Wireless, Inc. ("LGC"), a privately-held supplier of wireless networking solutions that enable high-speed wireless voice and data communications in dense urban areas as well as inside public and private structures. The sale includes substantially all of the assets of the CMU in exchange for approximately \$15 million in notes and the assumption of certain liabilities. The notes are due at the end of 2007 and 2008. One of the notes, in the principal amount of \$7 million, is convertible into shares of common stock of LGC.

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[Back To Top](#)

If you would like to have your articles featured in our ConVurged! Newsletter, please contact Marketing@ConVurage.org. Thank you for your participation!

IBM Wins Texas Data Center Pact

IBM this week captured a \$863 million statewide data center services contract in Texas. IBM's agreement with the Texas Department of Information Resources could span a decade if all options are exercised. The contract is part of the state's plan to create a shared technology infrastructure. The Texas legislature passed a bill in 2005, tasking the department with consolidating the data centers.

[Click Here](#) for full story

DHS Acquisition Contracts Awarded to Aviel Systems

The Homeland Security Department will receive acquisition support services through two contracts worth a total of \$4.1 million from Aviel Systems Inc. The company did not elaborate on the scope of the work in a statement announcing the awards.

[Click Here](#) for full story

Education Hires VeriSign to Improve PIV Card Issuing

The Education Department already passed the Oct. 27 Homeland Security Presidential Directive-12 test, requiring all agencies to issue at least one Personal Identification Verification Card, but now it wants to make issuing the cards easier.

[Click Here](#) for full story

Internet Security Systems Becomes First Enterprise Security Company to Provide Server Protection for Latest Linux and Solaris Operating Systems

"Enterprise IT departments are often held accountable for supporting multiple operating systems across the corporate network, and one of the main challenges associated with these disparate platforms is maintaining a high level of security and regulatory compliance across all of them," said David Abercrombie, senior product manager for server protection products at Internet Security Systems.

[Click Here](#) for full story

Lockheed Martin Gains Altitude with Army Surveillance Deal

The latest tool being added to the warfighting efforts in Iraq and Afghanistan looks quite old-fashioned. Think weather balloons or blimps. But Lockheed Martin Corp.'s tethered aerostat surveillance systems, which are equipped with sensors for continuous surveillance, detection and communications for multiple missions, offer the Army and its soldiers a birds-eye view of the action in real-time.

[Click Here](#) for full story

New EVM Contract Standard Issued by NASA

An interim rule to apply earned-value management to NASA's major acquisition contracts and to those worth at least \$20 million has been issued by the agency.

[Click Here](#) for full story

BlackBerry Pearl Launches on Cingular

Cingular has officially announced the BlackBerry Pearl, ending both the rumors of an imminent launch and T-Mobile's exclusive period with the sleekly designed device. The Pearl is the first BlackBerry to sport a camera and is also the first to use a trackball instead of scroll wheel. It has proven popular at T-Mobile and will likely be a hot seller over at Cingular. While the Pearl contains all of the email features BlackBerry is famous for, it's designed for consumers instead of business users.

[Click Here](#) for full story

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Accenture	Actional	AirDefense
Altus Learning Systems	Alvarion	Anser
Apogen Technologies	Aspect Security	AT&T Government Solutions
AT&T Wireless	Attachmate	Avaya
Avue	BEA	BearingPoint
Booz Allen Hamilton	BrassRing	BT Federal
Captus Networks	Cherokee Information Services	Cingular Wireless
Clearswift	Coact	Configuresoft
Convergys	CO ² Consulting Group	Cryptek
Dynamics Research Corp.	eNova	FEAC Institute
Flarion Technologies	Goldwire Technology	HI Tech Services, Inc. (HITS)
HP	HumRRO	Hyperformix
IBM Business Consulting Services	IBM Pervasive Computing	Imaging Futures
Information Builders	Intelligent Decisions	Intense School
InterWAVE Communications	Investigative Services Agency	IONA Technologies
(ISC) ²	Jobster	Johnston McLamb
Leading Indicator Systems (LIS)	LexisNexis	Lockheed Martin
Lucent Technologies	MapInfo	MCI
MEGA International	Monster Government Solutions	Mu Security
NetSec	Netegrity	netViz
Network Intelligence	New Horizons Computer Learning Centers	New York University
Ninth House	NitroSecurity	Oracle
Organization Metrics	Ounce Labs	Pearson Performance Solutions
PeopleSoft	Personnel Decisions International (PDI)	PHASEONE
Phoenix Technologies	Plateau Systems	Popkin Software
Q1 Labs	Qualcomm Incorporated	Quest Software
Robbins-Gioia	SAS Institute	Secure Computing
SecureWave	The Segal Company	SHPS
SiloSmashers	Skybox Security, Inc.	Sogeti
SSH Communications	SuccessFactors	SumTotal Systems, Inc.

Sun Microsystems	Systinet	Taleo
TATA Consultancy Services	TATA Interactive	Telcordia
Teradata	Thomas & Herbert Consulting, LLC.	Tivoli
Tripwire	Troux Technologies	Trusted Computer Solutions (TCS)
Unicru	Verizon Federal	Verizon Wireless
Versant	VERTEX Solutions	Vincera
VisionPoint	Visual Networks	Vontu
Watson Wyatt	webMethods	WildPackets
WiMetrics Corporation	The Winvale Group	Wipro
Workbrain	Workshare	WRQ, Inc.
YRCI		

[Back To Top](#)



SecureGOV 2006
December 3-5, 2006
 The Founders Inn Resort
 Virginia Beach, VA

Confirmed **SecureGOV 2006** Speakers

- Robert Lentz**, Director (IA) Office of Assistant Secretary of Defense
 Chief Networks & Information Integration Officer, **CIO & CIAO Department of Defense**
- Daud Santosa**, Chief Technology Officer, **US Department of the Interior**
- Tim Schmidt**, CTO, **Transportation**
- Clifton Poole**, CISSP, CISM, Acquisition Center of Excellence, **National Reconnaissance Association**
- Patrick Howard**, CISSP, CISM, Chief Information Security Officer, **US Department of Housing & Urban Development**
- David I. Sonde**, Managing Partner, **The Winvale Group**
- John Hooder**, Senior Security Engineer, DISA, **Department of Defense**
- George Welles**, Vice Chair, Advisory Group, Computer Science & Engineering Department, **University of Minnesota**
- Dr. Lenny Superville**, Chief Information Officer, Chief Technology Advisor, **NC State Auditors Office**

Dr. Robert "Rocky" Young, Professor of Systems Management, Information Resources

Management College, **National Defense University**

John H. Saunders, Ph.D., Professor and Director, Center of Information Assurance Education,
National Defense University

Jeff Lake, Vice President, CipherTrust Federal, **Secure Computing Corporation**

Kevin Schick, Chief Marketing Officer - Engineering, Marketing, Sales, **Vincera**

Dave Arbeitel, Chief Technology Officer, **Lumeta Corporation**

Carol Moore, Independent Contractor to the **US Department of Transportation**

Claude L. Williams, CISSP, Business Development Sales & Marketing Operations, **(ISC)²**

Karl Siil, Chief Architect, **Lumeta Corporation**

Andy Boots, **US Department of the Treasury**

Peter Mell, Security Content Automation Program Manager, National Vulnerability Database
Program Manager, National Institute of Standards and Technology Administration, **US Department
of Commerce**

SecureGOV 2006 Strategic Intelligence Council

Dave Wichers, Chief Operating Officer, **Aspect Security**

Len Mizrah, Chief Executive Officer, **Authernative**

Dan Miller, Director, Federal Operations, **Vontu**

Michael J. Castagna, NASA Information Technology Security Officer, **National Aeronautics &
Space Administration**

Kimberly Baker, VP, Federal, **Internet Security Systems**

Peter Mell, Security Content Automation Program Manager, National Vulnerability Database
Program Manager, National Institute of Standards and Technology Administration, **US Department
of Commerce**

Kevin Jackson, VP, Global Solutions, **Cryptek**

SecureGOV 2006 Will Cover the Following Areas:

Identity Management

* HSPD - 12

* PIV

* FIPS 201

Inter-Agency Interoperability

Wireless Networks - Secure Telecommuting

RFID

Encryption

Biometrics

Cyber

Authentication

Secure Infrastructure

FISMA

Government Receives

16-20



Credit Hours

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(ISC)²

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SecureGOV 2005 Photos and Testimonials



"[The ConVurge business] meetings give us access to the buying network of government officials which are normally hard to get in touch with. By doing so, it accelerates the buying process." - *Client Executive, Sogeti*

"Everything is as advertised. We are getting very good leads. [SecureGOV 2005] is better than other industry events because of the overall management and the layout. These little offices [ConVurge] set up for us, the delegates coming in on time; it's all run very smoothly. [The attending delegates] are definitely the right people to talk to - the right level." - *Senior Director, NitroSecurity*

"We are impressed with the quality of the attendees. These people are truly willing to listen and share information. You know they are here for a reason." - *Vice President, Federal Operations, CipherTrust*

"Thank you very much for an informative and productive session. It was a pleasure to meet you and your staff. I would like to especially thank Seth and Amanda for their professionalism, business savvy, and dedication. The customer service was exceptional. I'm definitely going to come back and recommend this event to my colleagues." - *IT Program Manager, US Department of State*

"I AM DEFINITELY EXCITED ABOUT IT!! These interactive presentations have been right on target. Every time I wasn't in a business meeting, I was right there soaking up everything I could." - *Information Management Officer, US Department of Defense*

"Every manager can benefit from this kind environment. I loved the contacts made during my stay. If people can see it and they can play with it, they'll be more interested in it. The biometrics demonstration was PERFECT!" - *Supervisory Special Agent, ESOC, US Department of Justice*



Please join us at the luxurious Founders Inn Resort in Virginia Beach, VA
To learn more, visit www.SecureGOV.info.
We look forward to seeing you there!



The Founders Inn - Virginia Beach, VA

ConVurge is excited to present The Founders Inn Resort as our new venue partner! The Founders Inn Resort is located in Virginia Beach, VA is an exceptional place to hold the Fourth Annual **SecureGOV** meeting. ConVurge made this change with our clients in mind and we are confident that you will find this new change exciting, more convenient, and extremely beneficial as you learn all that this resort has to offer!

The Founders Inn Resort proximity to the general DC area is approximately 3.5 hours. The airport that services this location is The Norfolk International Airport which is 15 minutes from the resort. Founders Inn Resort provides round-trip shuttle transportation to and from the airport for your convenience. Complimentary parking is available in the parking lot. Valet parking is also available on a tip basis.

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Now featuring at **SecureGOV 2006** Golfing at the Tournament Players Club of Virginia Beach.

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Calendar of Events



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