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## **Kevin Jackson joins GOVintel as Director of Strategy**

CHICAGO, IL and WASHINGTON, D.C. JANUARY 16, 2007 – GOVintel, the Government Intelligence Center for Excellence within ConVurge, announced today that Kevin Jackson will act as Director of Strategy for the non-profit organization with involvement in strategic initiatives, research analysis, curriculum development, and leadership.

Jackson joins GOVintel as a recognized expert in the application of advanced technology in support of business processes, middleware, service oriented architecture, wireless data communication, and over 16 years of multi-industry expertise. With his experience at leading organizations such as IBM, JP Morgan Chase, Tera Research, and SENTEL, and his 15 years of service in the Navy, Jackson brings tremendous expertise and respect from both the public and private IT communities.

“Kevin has an incredible amount of in-depth knowledge and expertise in government and technology which will provide a medium for public/private sector collaboration on a much needed level as a trusted advisor.” said Kelly Yocum, CEO of ConVurge. “He has always played a vital role in the Annual Strategic Intelligence Council Meetings with the federal government so we are excited to have such a valuable addition to our team.”

Jackson has knowledge and experience in the strategic planning, development, marketing, sales and delivery of advanced technology solutions. These skills are combined with notable performance in managing information technology organizations. He has also been successful in the design and launch of new technologies, from concept through the development in both public and private sectors.

“GOVintel will fill the role of a trusted advisor in the procurement of Federal information technology solutions. I look forward to this challenging and exciting endeavor.” Stated Kevin Jackson, “I’m looking forward to this opportunity.”

Currently a VP at Cryptek, Kevin Jackson’s business unit provides advanced network identification, authorization and security solutions. Prior to this current position, he served as Worldwide Sales Executive for IBM’s WebSphere Mobile and Conversational Access Solutions. Jackson helped the IBM Federal Mobile/Wireless middleware business grow from \$60 thousand in 2002 to \$1.7 million in 2004. In 2002 Jackson drove \$3.76 million (132% of target) in portal revenue and doubled number of active Federal customers.

Kevin Jackson’s Education Includes: MS, Electrical Engineering (Computer Engineering) – Navy Postgraduate School, Monterey, CA (1994); MA, National Security & Strategic Studies (International Relations) – Naval War College, Newport, RI (1990); BS, Aerospace Engineering – U.S. Naval Academy, Annapolis, MD (1979). In addition he served as a US Naval Aviator retiring as a Lieutenant Commander in 1994.

### **About GOVintel:**

Govintel, the Government Intelligence Center For Excellence, facilitates research between public and private sectors by evaluating and identifying government requirements and reporting industry solutions. Through research and analysis of current trends in government technology, GOVintel provides its members with cutting-edge critical information needed to implement required technological requirements, maximize efficiency, and achieve overall agency objectives. GOVintel produces annual Strategic Intelligence Council Meetings in the areas of security, mobile/wireless, enterprise architecture, HR and Learning development bringing together the industry’s elite for collaboration.

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