

May 17, 2007

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**Announcements:****Mega International Named Leader in Enterprise Architecture Tools**

**SHARON, MA, May 14, 2007** – MEGA International has been named by Forrester Research as a leader in its just-published April 2007 report, "The Forrester Wave: Enterprise Architecture Tools, Q2 2007." For this evaluation, Forrester looked at 35 vendors and surveyed 196 enterprise architects. Forrester named MEGA International as one of the five leading Enterprise Architecture (EA) tool vendors. MEGA International received the top scores for simulation and analysis, and publishing. According to the report, "MEGA best suits firms mixing top-down and change management

approaches.”

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### About MEGA International

MEGA International is a global leader in enterprise architecture, offering solutions to improve company performance and insure regulatory compliance. The company provides executives with the ability to understand, discover, align, and control information at the enterprise level through its prominent modeling software, proven methods, and expert consulting in business process analysis, operational risk management, and IT alignment. Founded in 1991, with offices in North America, Europe, and Asia, MEGA International has more than 45,000 software licenses worldwide and delivers more than 20,000 consulting engagement days per year. Clients include Cardinal Health, DIRECTV, GeoEye, Los Alamos National Laboratory, Michelin, Morgan Stanley, National Defense Canada, Nissan, US Department of Agriculture, US Department of Transportation, US Transportation Securities Administration, and Wyeth.

### Salvation Army chooses SecureWave Sanctuary to control USB device use

**Milton Keynes, UK, Apr 24, 2007** - The Salvation Army needed to manage the use of USB devices as part of its migration strategy from NT4 to Windows XP. The Salvation Army chose to deploy SecureWave Sanctuary as a replacement for its existing endpoint security software because it enables granular control of all USB devices that are permitted to connect to The Salvation Army network and provides superior auditing functionality. The Salvation Army's IT team was impressed by the centralised control over USB devices and Sanctuary's ability to restrict usage to specific types of devices and scope of use. For example, they can use Sanctuary to set and enforce policy so that a specific make of device can be allowed for "read only" or "read/write" capability by certain authorised Salvation Army staff, while blocking all other devices. Where an authorised individual is given permission to use a USB device on the network, Sanctuary also provides an audit trail of all data downloaded to and from the device.

### City of Lake Forest (Ill.) Selects SecureWave Sanctuary to Safely Enable Use of Removable Storage Media

**Herndon, Va., May 08, 2007** - SecureWave, a worldwide leader in endpoint security, today announced that the city of Lake Forest, Ill. is using SecureWave's Sanctuary® endpoint security



Information Resources  
Management College  
National Defense University

"Educating  
CIO, IA, and  
eGov  
Leaders"



[www.ndu.edu/irmc](http://www.ndu.edu/irmc)

software to address the security challenges associated with the wide-spread use of removable storage media - including data leakage and introduction of malware. An overview of how Lake Forest is using Sanctuary to enforce acceptable device use policies is available online at: [http://www.securewave.com/nwr\\_successStory.jsp?storyId=106139&metadataId=106139](http://www.securewave.com/nwr_successStory.jsp?storyId=106139&metadataId=106139). "At first, we loved the idea that our employees could easily and quickly store and transfer information via USB drives. We even issued devices to a few different city departments," said Joe Gabanski, network administrator in Lake Forest's IT department. "All devices had to be approved by IT, but we didn't have a formal written policy or a technology in place to control the use of peripherals. Sanctuary gives us the flexible control that we need to ensure that the use of removable storage media is limited to appropriate city business only, protecting us from the incidents of data leakage and introduction of malware that are constantly making headlines."

## **First National Bank of Bosque County Selects SecureWave Sanctuary to Replace Desktop Anti-Virus Software as First Line of Defense for Preventing Malware**

**Herndon, Va., Apr 30, 2007** - SecureWave, a worldwide leader in endpoint security, today announced that the First National Bank of Bosque County in Valley Mills, Texas is using SecureWave's Sanctuary® endpoint security software as an alternative to traditional anti-virus solutions to prevent viruses, spyware, worms and all other forms of malware from infecting the bank's PCs and servers. An overview of how the First National Bank of Bosque County is using Sanctuary to enforce acceptable application use policies and prevent malware is available online at: <http://www.securewave.com/viewDocument.jsp?id=79335>. "Sanctuary addresses all of our concerns when it comes to malware prevention and blocking unauthorized applications. A complete whitelist is easy to construct, and it only changes when we need it to," said Brent Rickels, senior vice president at the First National Bank of Bosque County and the lone member of the IT staff.



**SecureWave**  
Safeguarding Tomorrow

### **About SecureWave**

With SecureWave's Sanctuary, organisations set and enforce policies for device and application

Solving the  
challenge of  
selling to the  
Government

Through a  
**GSA**  
Schedule  
Contract



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use that overcome tomorrow's security and operational challenges today. More than 1,500 enterprises worldwide in the financial, government, military, manufacturing and healthcare sectors, including Lockheed Martin, CSC/Anglian Water Services, MTU, Barclays Bank PLC and Norwich Union, utilise Sanctuary. SecureWave, named a Red Herring Top 100 Innovator, is headquartered in Luxembourg and services its global customer base via offices in the U.K. and Herndon, VA, as well as through a network of reseller and service provider partners worldwide. To learn more about SecureWave, please call +44(0)1908 357897, or visit [www.securewave.com](http://www.securewave.com).

## **MobileGOV Strategic Intelligence Council Meeting Awards**

**May 2nd, 2007**

### **FOR IMMEDIATE RELEASE**

**Cumberland, MD** — The Annual **MobileGOV 2007 Strategic Intelligence Council Meeting**,

dedicated to supporting the strategic, technological, and business relationships between the public and private sector, was held last weekend at the Rocky Gap Resort in Cumberland Maryland. Focusing on a myriad of issues including Disaster Recovery/Emergency Response, Mobile and Wireless Security, Teleworking, and Interoperability, the meeting brought senior-level government executives together for three days of interactive meetings, learning, live demonstrations, and intimate networking. Opening keynote presenter Mischel Kwon started the event off with a captivating presentation discussing wireless security policies and best practices, complete with a live demonstration showing the frightening reality of how easy it is to hack into both secured and unsecured networks. Attendees gasped when she accessed a group of four Blackberry's at a dinner table showing a list of their wireless activities.

### **About MobileGOV:**

With billions of dollars already spent on government mobile and wireless initiatives and hundred of millions allocated over the next several years, the need for highly focused, solutions that meet government requirements is vital. The **MobileGOV** Council addresses this critical need by bringing senior-level government IT executives together in small, focused collaborative meetings to discuss the solutions needed for secure, scalable, enterprise mobility. Through a strategic blend of round-tables, board-room like meetings and live demonstrations covering the technology, solutions, initiatives, challenges and best practices for Disaster Recovery & Emergency Response, Telework, Wireless Applications and Technologies and Mobile & Wireless Security.

### **About ConVurge:**

ConVurge is a leading organization in the research and analysis of the US Government and in the facilitation of partnerships between the public and private sectors. Our team provides expertise and intelligence to senior executives from cross-functional areas of the Federal Government. This information is offered through a number of avenues, including: Government Meetings and



Education, Government Research, Strategic Events and Consulting. ConVurges annual Strategic Intelligence Council Meetings are rated as some of the top forums for senior executive level official. The four focus areas of ConVurges are **SecureGOV**, **MobileGOV**, **ArchitectureGOV** and **HiGOV**. For further information regarding ConVurges, please visit [www.ConVurges.org](http://www.ConVurges.org).

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## Industry News:

### **Pennsylvania Governor Announces Venture Capital Partnerships in Emerging Technology**

Yesterday, Governor Edward G. Rendell said Pennsylvania will leverage \$20.2 million to attract an additional \$60.6 million from five venture capital firms. The venture capitalists will use the state's investments to inject fresh funds in companies facing rapid growth, such as clean energy development, life sciences, security and information technology.

### **ConnectKentucky Validated as Model for Technology Growth**

Kentucky's growth rate for jobs in the IT sector over the last two years tripled that of the national average, according to data from the Bureau of Labor Statistics. From January 2005 to December 2006, seasonally adjusted IT jobs grew by 3.1 percent in Kentucky, in comparison to .1 percent growth nationally. Information Technology jobs encompass a variety of disciplines including: software publishers, Internet publishing and broadcasting, wired telecommunications, wireless communications, satellite communications, cable distribution and search portals and data processing.

### **Wireless Will Deliver Next Big Productivity Boost, Says Global Survey**

Tech-savvy home computer users say the Internet has been the single-most important innovation contributing to improving productivity in the past half-century and they predict that wireless networks will have the biggest impact on productivity in the next five years. That's according to the results of a new international survey commissioned by Lexmark International Inc. and conducted by global pollster Ipsos. The online survey of Ipsos panelists comprised 9,000 respondents from 18 countries.

### **Government Initiatives and Appropriations Fall Short of Providing Container Security**

Research and Markets announced the addition of the Frost & Sullivan report: Container Security - A

Market Analysis. The research provides an overview of revenues and opportunities in the container security market as well as a breakdown of the drivers, restraints and trends affecting the various market segments. Frost & Sullivan's analysts examine the following markets: radiation detection and non-intrusive inspection systems; mechanical and electronic seals; and container security devices and tracking systems.

#### **NIST Issues Guidelines for Ensuring RFID Security**

Retailers, manufacturers, hospitals, federal agencies and other organizations planning to use radio frequency identification (RFID) technology to improve their operations should also systematically evaluate the possible security and privacy risks and use best practices to mitigate them, according to a report issued today by the National Institute of Standards and Technology (NIST). "RFID tags, commonly referred to as smart tags, have the ability to improve logistics, profoundly change cost structures for business, and improve the current levels of safety and authenticity of the international pharmaceutical supply chain and many other industries," said Under Secretary of Commerce for Technology Robert C. Cresanti.

#### **Texas Governor Marks Level Four Radio Interoperability Throughout State**


Texas Gov. Rick Perry today praised the progress of the state's radio communications capabilities. At the governor's direction, local officials have worked with the state's 24 regional councils of government to help Texas reach a key milestone in radio communications interoperability. Perry also reiterated his support for HB 13 and Rep. David Swinford's effort to dedicate \$100 million to Texas border security efforts. One of the key recommendations of the 9/11 Commission is to ensure that when disaster strikes, first responders are able to communicate.

#### **Survey: Work-Life Balance Can Have Impact on Ethical Workplace Behavior**

When it comes to encouraging ethical behavior at work, a healthy work-life balance can make a big difference, according to the "2007 Deloitte & Touche USA LLP Ethics & Workplace" survey conducted by Harris Interactive on behalf of Deloitte & Touche USA. Additionally, managers' and supervisors' behavior can foster ethical behavior in the workplace, as well as positive reinforcement thereof. Sharon L. Allen, Deloitte & Touche USA chairman of the board, said the survey's findings reflect the overarching importance of balancing work and life. "In the competitive environment to attract and retain talent, it is imperative that employers provide employees with the means to attain a healthy work-life balance," Allen said. "This is not only key to job satisfaction and retaining your most valued employees, but it is also critical in fostering an ethical workplace culture."



#### **Restructuring Boosts Navy Information Sharing**

An ongoing U.S. Navy realignment is uniting defense and intelligence tasks to permit missions based on both service-specific and national capabilities. The changes are accelerating the convergence of the service's command, control, communications, computers, information operations and space



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asset capabilities. This will enable component commanders to be more proactive in hunting down maritime threats.

### **Information Network Drives Navy Changes**

The U.S. Navy is discovering that enhanced connectivity is only the tip of the iceberg known as the Navy/Marine Corps Intranet. Unlike the frozen mountain that sinks ships, however, this iceberg is empowering a range of innovations that were not even on the sea service's radar when the massive network was conceived.



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## **Solution Provider News:**

### **Information Builders Pulls a Hat Trick With NHL Active Reports**

As the 89th NHL regular season draws to a close this year, there is a software application to liven up the playoffs. Information Builders, the enterprise business intelligence (BI) standard of choice for organizations around the world, has developed an Active Report that allows anyone to access goals, assists, points, penalty minutes, short-handed and power plays, and game-winning goals statistics, as well as salary and nationality data for all the players

### **In Review of Citrix Presentation Server 4.5, Network Computing Concludes, "Citrix Delivers the Goods"**

Citrix adds application streaming to its portfolio, enabling IT to run applications on the server or stream them to the client. The result: Enterprises can now use Citrix to manage graphic- and CPU-intensive applications in addition to traditional thin-client apps. IT shops that prefer server-centric app delivery have had to compromise when it comes to road warriors and users that require graphic- and CPU-intensive applications. These groups just aren't a good fit for thin clients that run over the network. The result? IT has had to maintain separate application-deployment models to match the needs of disparate populations. Now comes Citrix Presentation Server (CPS) 4.5, which says IT can have its cake and eat it, too. CPS adds application streaming to its portfolio, which means all the executables, DLLs and other files required to run the application are sent to the client and cached on the local hard drive. The application then executes locally rather than on the server.

### **Citrix Unveils Industry's First Comprehensive End-To-End Application Delivery Infrastructure**

Citrix Systems, Inc., the global leader in application delivery infrastructure, today outlined the company's corporate strategy and product line vision to help companies of all sizes ensure the success of business applications in an increasingly complex and dynamic world. By providing customers with an end-to-end strategy for application delivery, Citrix is helping businesses rapidly adopt emerging applications and deliver those applications with the best performance, security and cost savings to an increasingly diverse set of users and an ever broadening range of application architectures. "Whether large ERP solutions or custom web apps, e-mail or e-commerce, client-server applications or SOA, the success of any IT organization today depends on ensuring that mission-critical applications meet their business goals in a world where the variables are in a constant state of change," said Wes Wasson, vice president, worldwide marketing for Citrix Systems.



## GOVERNMENT SOLUTIONS

The missions of security agencies within the government have changed. The needs to be highly deployable and mobile are no longer desirable; they are the new mandates and requirements to complete the mission.

NEW ENERGY TECHNOLOGIES brings this dimension and capabilities to those agencies. The NEW ENERGY TECHNOLOGIES mobile WiFi solution allows deployment, anytime, anywhere, with full operational capabilities. Surveillance, communication and the ability to access the internet while being mobile are realities with the NEW ENERGY TECHNOLOGIES solution.

By utilizing the NEW ENERGY TECHNOLOGIES solution, agencies are able to reduce the amount of cumbersome vehicles, personnel and transportation requirements needed today to complete the simplest of missions. Instead of sending teams and equipment into locations days and weeks in advance, smaller teams can be deployed and fully operational in minutes in most cases. This factor alone can be translated into a cost savings of millions of dollars.

In addition to cost savings, the NEW ENERGY TECHNOLOGIES solution allows all of these teams to change mission and direction of travel in real time. In the current operational mode, this would require the repositioning of multiple vehicles and personnel; in many cases leaving gaps in security during the relocation. With the NEW ENERGY TECHNOLOGIES solution, the teams simply take their capabilities with them as they move with no disruption to their data, voice or video flow while under way.

These are not isolated needs; First Responders, Quick Reaction Teams, Security Details and Tactical Forces all share these requirements. The ability to communicate, see-ahead and share information are the keys to a successful mission.

The NEW ENERGY TECHNOLOGIES solution is currently being evaluated by several Government agencies.

**For more information contact us at; [netinfo@newenergywifi.com](mailto:netinfo@newenergywifi.com)**

### **MEGA International and Lombardi Partnership Promotes BPM Interoperability**

Lombardi ([www.lombardisoftware.com](http://www.lombardisoftware.com)), the leader in business process management (BPM) suite software for Global 2000 companies, and MEGA International, the global leader in enterprise architecture solutions, today announced that they have entered into a joint sales and marketing agreement to promote and enhance the interoperability between the two companies' award-winning products, MEGA Suite and Teamworks. "The key value of this partnership for joint MEGA and Lombardi customers is process interoperability," said Lucio de Risi, president and CEO at MEGA International. "Customers can leverage their investment in MEGA's process models by importing them directly into TeamWorks so that they can execute, manage, and optimize them."

### **BEA Accelerates SOA Leadership and Customer Adoption in China**

BEA Systems, Inc., a world leader in enterprise infrastructure software, today welcomed more than 4,000 people to BEAWorld 2006 where they will share and discuss the latest trends in the industry; best practices on successful Service-Oriented Architecture (SOA) deployments from local and worldwide enterprises; and ways to optimize and transform business.



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## **Awarded Contracts:**

### **CACI to Support DOD Medical Logistics**

CACI International Inc. won a five-year, \$16 million Defense Department contract to provide information technology services for the Defense Medical Logistics Standard Support system at Fort Detrick, Md. Working with a DOD development team, CACI of Arlington, Va., will help identify ways to improve DMLSS services and provide quality assurance and documentation.

### **General Dynamics Unit Lands New Navy Work**

The Navy's Sea Systems Command has chosen Falls Church, Va.-based General Dynamics Information Technology to support its intelligence and temporary alteration programs. The task orders, awarded under the SeaPort-e contract, could be worth \$32.6 million over five years. General Dynamics Information Technology, a business unit of General Dynamics Corp., will carry out the work onsite at the NAVSEA Combat Direction Systems Activity in Dam Neck, Va., and at military command sites. The work entails operational engineering support services and lifecycle deployment work for the activity's equipment and systems.

### **Air Force Awards BearingPoint Smart Ops Support Work**

The Air Force has awarded BearingPoint Inc. a \$99 million contract to support its Smart Operations 21 program, the Defense Department has announced. Under the contract, BearingPoint of McLean, Va., will provide advisory and assistance services for the program. The Air Force's Smart Ops program charter incorporates both Lean and Six Sigma business process improvement tools. These tools were developed chiefly in the private sector to save time and money, reduce waste and improve quality. In the lean approach, a process is reworked to eliminate unnecessary steps that add no value or by combining processes to save time and gain efficiencies.

### **NSA Awards IT Security Training Deal**

The National Security Agency has signed a four-year, indefinite delivery/indefinite quantity contract with the International Information Systems Security Certification Consortium Inc. to provide enterprisewide testing programs for Certification and Accreditation Professional (CAP) and Systems Security Certified Professional (SSCP) certificates. The contract represents the next phase in NSA's ongoing training efforts. In 2004, NSA asked the consortium, based in Palm Harbor, Fla., to provide an on-site education program for employees seeking the company's Certified Information Systems Security Professional (CISSP) credential. In 2006, the company began providing NSA an expanded program of on-site review and testing services for the Information Systems Security Engineering Professional (ISSEP) credential—an engineering concentration for the CISSP credential originally developed by the two organizations in partnership—to establish an additional level of knowledge and expertise tailored to U.S. national security.

The logo for 'New Energy Technologies' features the company name in a bold, red, sans-serif font. Below the name, the words 'WiFi' and 'mobileNETwrkx™' are written in a smaller, red, sans-serif font. A stylized red and black swoosh is positioned behind the text.

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## GSA RFP:

### **EDS Wins GSA HSPD-12 Managed Services Work**

Electronic Data Systems Corp. has won a \$66.3 million contract from the General Services Administration to run its Homeland Security Presidential Directive-12 managed-service office. EDS will replace BearingPoint Inc., which won GSA's initial HSPD-12 contract in August 2006. The Plano, Texas-based company beat six bidders to secure the deal, industry sources confirmed. "EDS had to demonstrate their abilities to meet the government's requirements," said John Johnson, assistant commissioner for GSA's Integrated Technology Services. "They were successful in testing and that was one factor in our decision."

**[www.asd-network.com](http://www.asd-network.com)**  
the smart network for the Aerospace & Defence world

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## ConVurge News:

### **MobileGOV Event Highlights**

On behalf of all of the ConVurge team, I wanted to send you our sincere thanks for attending the first annual **MobileGOV 2007 Strategic Intelligence Council Meeting**. The feedback we received has been fantastic and we are thrilled that so many of our delegates and speakers received the value they were expecting from the meetings.

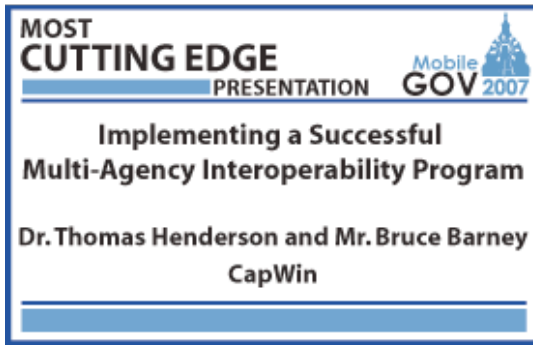
As we announced at the meeting, the presentations have been posted to the **MobileGOV** website and can be found via the following link [www.MobileGOV.org/speakers.html](http://www.MobileGOV.org/speakers.html). We have also posted some pictures from the event which can be viewed at [www.MobileGOV.org](http://www.MobileGOV.org).

I also wanted to let you know that as a **MobileGOV** attendee, we are able to extend to you a VIP pass to **ArchitectureGOV 2007** ([www.ArchitectureGOV.org](http://www.ArchitectureGOV.org)). This meeting bring together the leaders in federal enterprise architecture and we hope to see your departments enterprise architects involved in this year's show. Please contact Parham Eftekhari ([Parhame@ConVurge.org](mailto:Parhame@ConVurge.org), 202.248.5411) to further discuss this opportunity.

Again, thank you so much for your involvement with **MobileGOV** and I hope to see you soon at one of our upcoming council meetings. If you have any questions or comments, do not hesitate to let me know.

Kind Regards,  
Parham Eftekhari  
Director of Research and Curriculum Development

### **MobileGOV Awards:**



**MobileGOV Photo Gallery:**

[Click here to view the MobileGOV Photo Gallery](#)

**MobileGOV Presentations:**

[Click here to view the MobileGOV Presentations](#)

**MobileGOV Testimonials:**

"On behalf of my Partners I want to thank everyone at ConVurge for the excellent **MobileGOV** conference. ConVurge listened to our needs and more than met them. We look forward to attending their future conferences."

*~ President, New Energy Technologies, LLC*

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"Our thanks to ConVurge for including CapWIN among the presentations at the **MobileGOV**. This was one of the most successful conferences we have attended in encouraging the kind of networking that is so important to technology development in the public sector."

*~ Executive Director, CapWin*

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"**MobileGOV** was different then other conferences in that I wasn't overloaded with vendor meetings and I got to see some great live demonstrations."

*~ Wireless Program Manager, US Department of Treasury*

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"It was a good conference. It was my first governmental conference so was a great opportunity to meet people from different organizations. I think the New Energy Technologies vendors have a great product and I am hoping to get them in here to do some demo's. The scope of the conference was a little wider than what I had in mind given what my manager tasked me with, but was appropriately scoped given that it dealt with true mobility"

~ DSB Technician, ITI, US Department of State

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"Conference was totally entertaining, and information we collected from the contractors and other government agencies were absolutely useful. Event was well organized, food, and casino night was excellent, and I have to tell you we all had a great time."

~ DSB Technician, ITI, US Department of State

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## Save the Date:



**June 10-12, 2007**

**The Rocky Gap Resort**  
**Cumberland, MD**



**[www.ArchitectureGOV.org](http://www.ArchitectureGOV.org)**

## Federal Participants Include:

Chief Enterprise Architect  
Chief Information Officer  
Chief Technology Officer  
Chief Network Officer

Directors of:

Enterprise/IT Architecture  
Security Architecture  
Mobile/Wireless Architecture  
Systems and Network  
Capital Planning  
Strategic Planning

## ArchitectureGOV Council & Speakers:

**Richard "Dick" Burk**, Executive Office of the President  
(non-attending Council Member)

**John McManus**, US Department of Commerce,  
(Council Member and Confirmed Speaker)

**Ira Grossman**, Federal Deposit Insurance  
(Council Member and Confirmed Speaker)

**George Thomas**, General Services Administration,  
(Council Member and Confirmed Speaker)

**Kshemendra Paul**, US Department of Justice,  
(Council Member and Confirmed Speaker)

**Suzanne Acar**, CUS Department of the Interior,  
(Council Member and Confirmed Speaker)

**Mary E. McCaffery**, US Environmental Protection Agency  
(Council Member and Confirmed Speaker)

**John Sullivan**, US Environmental Protection Agency,  
(Council Member and Confirmed Speaker)

**Marlene Howze**, US Department of Labor  
(Council Member)

**Edward (Matt) Newman**, National Defense University  
(Council Member)

**Christopher F. Fornecker**, General Services Administration  
(Council Member)

**Bajinder Paul**, US Department of Housing and Urban Development  
(Non-Attending Council Member)

**Randolph (Randy) C. Hite**, US Government Accountability Office

Business Modernization  
Service Oriented Architecture  
IT Operations  
IT Project Directors  
Line of Business  
Interoperability

## Premier Solution Providers



**(Council Member and Confirmed Speaker)**

**COL. James Kirby**, *United States Army*  
**(Council Member and Confirmed Speaker)**

**Brian Doerk**, *US Department of Commerce*  
**(Council Member and Confirmed Speaker)**

**Richard Klemmer**, *US Department of Commerce*  
**(Council Member and Confirmed Speaker)**

**Michelle Miakos**, *MEGA*  
**(Council Member and Confirmed Speaker)**

**Dr. William Mularie**, *The Telework Consortium*  
**(Council Member)**

**Donna K. Seymour**, *US Department of Transportation*  
**(Council Member and Confirmed Speaker)**

**Neela Lakhmani**, *US Government Accountability Officer*  
**(Confirmed Speaker)**

**Dr. W. Stan Boddie, PMP, CISSP**, *US National Defense University*  
**(Confirmed Speaker)**

**Dave Kimberling**, *New Energy Technologies*  
**(Confirmed Speaker)**

**Scott Bernard**, *US Department of Transportation*  
**(Confirmed Speaker)**

**Jason Kruze**, *US Department of Transportation*  
**(Confirmed Speaker)**

**Richard Tucker**, *KENROB IT Solutions, Inc.*  
**(Confirmed Speaker)**

**Michelle Davis**, *MEGA*  
**(Confirmed Speaker)**

**Sam Ceccola**, *Iona*  
**(Confirmed Speaker)**

## Special ArchitectureGOV 2007 Feature!

### Project Management Certification For Government Executives by Ken Rob

**Title:** Understanding Earned Value Management (EVM) to Achieve FAR Compliance

**Abstract:** In order to achieve compliance with FAR 4.2 and 52.234, agencies must have a clear understanding of the intricacies of performing Earned Value Management (EVM) in their environment. This includes knowing how to identify contracts where EVM is most applicable; staying aware of the potential pains and pitfalls of implementing EVM; keeping on top of current trends and influences that impact EVM; and maintaining an environment where surveillance is key to successful assessment and certification of a contractor's EVM System (EVMS).

**Outline:**

Earned Value Management:

- \* Regulations
- \* Standards
- \* Processes
- \* Tools
- \* Trends

Project Management for Government Executives Project management training is usually targeted to project managers and other senior project professionals. But what about government executives? The project sponsor and other senior managers need some knowledge of formal project management as well - for two reasons. First, government managers must understand the terminology and concepts that the rest of the staff is learning so that they can communicate intelligently. Second, government managers must understand the role they play in ensuring that the project management processes are implemented successfully in their organizations. It's not just about project managers. All of the management hierarchy has a role to play in ensuring their organizations successfully implement the project management discipline.

#### Learning Objectives

At the end of this class, participants will be able to:

- Discuss the general concepts and key practices of project management
- Understand the critical role of government executives in:
  - o Knowing the relationship between OMB requirements and PM best practices
  - o Project quality assurance (knowing the right questions to ask)
  - o Active sponsorship and advocacy for project management
  - o Project management governance to ensure the processes and standards are followed
  - o Advocating the value that project management provides to the organization

#### Course Outline

- Overview of project management
  - o OMB and project management
- General concepts and terminology
- Role of government executives in project management
  - o Project quality assurance
  - o Active sponsorship and advocacy
  - o Project management governance
  - o Advocating the value of project management

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